

# Notes to the financial statements

Year ended 31 March 2016

## 1. GENERAL INFORMATION

Big Yellow Group PLC is a Company incorporated in the United Kingdom under the Companies Act 2006. The address of the registered office is 2 The Deans, Bridge Road, Bagshot, Surrey, GU19 5AT. The nature of the Group's operations and its principal activities are set out in note 4 and in the Strategic Report on pages 14 to 19.

## 2. SIGNIFICANT ACCOUNTING POLICIES

### Basis of preparation of financial statements

The financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as adopted for use in the European Union in accordance with EU law (IAS regulation EC1606/2002) and those parts of the Companies Act 2006 applicable to companies reporting under IFRS, and therefore the Group financial statements comply with Article 4 of the EU IAS Regulation.

The financial statements are presented in Sterling, being the currency of the primary economic environment in which the Group operates. Unless otherwise stated, figures are rounded to the nearest thousand.

The accounting policies adopted are consistent with those of the previous financial year, except as described in the following sections.

The following new and revised Standards and Interpretations have been adopted in the current year, but have not had a material impact on the Group:

Annual Improvements to IFRSs: 2010-2012	Annual Improvements to IFRSs
Annual Improvements to IFRSs: 2011-2013	Annual Improvements to IFRSs

### New and revised IFRSs in issue but not yet effective

At the date of authorisation of these financial statements, the Group has not applied the following new and revised IFRSs that have been issued but are not yet effective and had not yet been adopted by the EU:

IFRS 9	Financial Instruments
IFRS 15	Revenue from Contracts with Customers
IFRS 16	Leases
Amendments to IFRS 11	Accounting for Acquisitions of Interests in Joint Operations
Amendments to IAS 1	Disclosure Initiative
Amendments to IAS 16 and IAS 38	Clarification of Acceptable Methods of Depreciation and Amortisation
Amendments to IAS 16 and IAS 41	Agriculture: Bearer Plants
Amendments to IAS 27	Equity Method in Separate Financial Statements
Amendments to IFRS 10 and IAS 28	Sale or Contribution of Assets between and Investor and its Associate or Joint Venture
Amendments to IFRS 10, IFRS 12 and IAS 28	Investment Entities: Applying the Consolidation Exemption
Annual Improvements to IFRSs: 2012-2014	Annual Improvements to IFRSs

There are no standards and interpretations in issue but not yet adopted which, in the opinion of the Directors, will have a material effect on the reported income or net assets of the Group or Company.

### Basis of accounting

The financial statements have been prepared on the historical cost basis, except for the revaluation of certain investment properties and financial instruments. Historical cost is generally based on the fair value of the consideration given in exchange for the assets. The principal accounting policies adopted, which have been applied consistently to the results, other gains and losses, assets, liabilities and cash flows of entities included in the consolidated financial statements in the current and preceding year, are set out below:

### Going concern

A review of the Group's business activities, together with the factors likely to affect its future development, performance and position are set out on in the Strategic Report. The financial position of the Group, its cash flows, liquidity position and borrowing facilities are shown in the balance sheet, cash flow statement and accompanying notes to the financial statements. Further information concerning the Group's objectives, policies and processes for managing its capital; its financial risk management objectives; details of its financial instruments and hedging activities; and its exposures to credit risk and liquidity risk can be found in the Strategic Report and in the notes to the financial statements.

After reviewing Group and Company cash balances, borrowing facilities, forecast valuation movements and projected cash flows, the Directors believe that the Group and Company have adequate resources to continue operations for the foreseeable future. In reaching this conclusion the Directors have had regard to the Group's operating plan and budget for the year ending 31 March 2017 and projections contained in the longer term business plan which covers the period to March 2020. The Directors have considered carefully the Group's trading performance and cash flows as a result of the uncertain global economic environment and the other principal risks to the Group's performance, and are satisfied with the Group's positioning. For this reason, they continue to adopt the going concern basis in preparing the financial statements.

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Basis of consolidation**

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company made up to 31 March each year. Control is achieved where the Company has the power to direct the relevant activities of an investee entity so as to obtain benefits from its activities.

The Group consolidates the financial results and balance sheets of Big Yellow Group PLC and all of its subsidiaries at the year end using acquisition accounting principles. All intra-Group transactions, balances, income and expenses are eliminated on consolidation. Where necessary, adjustments are made to the financial statements of subsidiaries to bring the accounting policies used into line with those used by the Group. The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the effective date of acquisition or up to the effective date of disposal, as appropriate.

The acquisition of subsidiaries is accounted for using the purchase method. The cost of the acquisition is measured at the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree. Any costs directly attributable to the business combination are recognised in the income statement. The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under IFRS 3 are recognised at their fair value at the acquisition date, except for non-current assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 Non-Current Assets Held for Sale and Discontinued Operations, which are recognised and measured at the lower of their carrying amount and fair value less costs to sell.

Goodwill arising on acquisition is recognised as an asset and initially measured at cost, being the excess of the cost of the business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognised. If, after reassessment, the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the excess is recognised immediately in the statement of comprehensive income.

#### **Investment in subsidiaries**

These are recognised at cost less provision for any impairment.

#### **Investment in associates**

An associate is an entity over which the Group is in a position to exercise significant influence, but not control or joint control, through participation in the financial and operating policy decisions of the investee. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these financial statements using the equity method of accounting except when classified as held for sale. Investments in associates are carried in the balance sheet at cost as adjusted by post-acquisition changes in the Group's share of the net assets of the associate, less any impairment in the value of individual investments. Losses of an associate in excess of the Group's interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate) are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate. Where necessary, adjustments are made to the financial statements of associates to bring the accounting policies used into line with those used by the Group.

Where a Group Company transacts with an associate of the Group, profits and losses are eliminated to the extent of the Group's interest in the relevant associate. Losses may provide evidence of an impairment of the asset transferred in which case appropriate provision is made for impairment.

#### **Goodwill**

Goodwill arising on consolidation represents the excess of the cost of acquisition over the Group's interest in the fair value of the identifiable assets and liabilities of a subsidiary at the date of acquisition.

Goodwill is recognised as an asset and reviewed for impairment at least annually. Any impairment is recognised immediately in the statement of comprehensive income and is not subsequently reversed. The goodwill in the balance sheet has an indefinite useful economic life.

#### **Revenue recognition**

Revenue represents amounts derived from the provision of services which fall within the Group's ordinary activities after deduction of trade discounts and any applicable value added tax. Income is recognised over the period for which the storage room is occupied by the customer on a straight-line basis. The Group recognises non-storage income on a straight-line basis over the period in which it is earned.

Interest income is accrued on a time basis, by reference to the principal outstanding and the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount.

Management fees earned are recognised on a straight-line basis over the period for which the services are provided. Fees earned from associates are recognised in full in the income statement through revenue with the proportionate debit shown in the share of profit of associate.

#### **Operating leases**

Rentals payable under operating leases are charged to the statement of comprehensive income on a straight-line basis over the term of the relevant lease. In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Borrowings**

Interest-bearing loans and overdrafts are recorded at the proceeds received, net of direct issue costs. Premiums payable on settlement or redemption and direct issue costs are accounted for on an accruals basis in the statement of comprehensive income using the effective interest rate method and are added to the carrying value amount of the instrument to the extent that they are not settled in the period in which they arise.

### **Finance costs**

All borrowing costs are recognised in the statement of comprehensive income in the period in which they are incurred, unless the costs are incurred as part of the development of a qualifying asset, when they will be capitalised. Commencement of capitalisation is the date when the Group incurs expenditure for the qualifying asset, incurs borrowing costs and undertakes activities that are necessary to prepare the assets for their intended use when it is probable that they will result in future economic benefits to the entity and the costs can be measured reliably. In the case of suspension of activities during extended periods, the Group suspends capitalisation. The Group ceases capitalisation of borrowing costs when substantially all of the activities necessary to prepare the asset for use are complete.

### **Operating profit**

Operating profit is stated after gains and losses on surplus land, movements on the revaluation of investment properties and before the share of results of associates, investment income and finance costs.

### **Taxation**

The tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from the net profit as reported in the statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Group's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is the tax expected to be payable or recoverable on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary differences arise from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the tax profit nor the accounting profit.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries and associates except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at each balance sheet date and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates substantively enacted at the balance sheet date that are expected to apply in the period when the liability is settled or the asset is realised. Deferred tax is charged or credited in the statement of comprehensive income, except when it relates to items charged or credited directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

### **Plant, equipment and owner occupied property**

All property, plant and equipment, not classified as investment property, is carried at historic cost less depreciation and any recognised impairment loss.

Depreciation is charged so as to write off the cost or valuation of assets, other than land and investment properties, over their estimated useful lives, using the straight-line method, on the following bases:

Freehold property	50 years
Leasehold improvements	Over period of the lease
Plant and machinery	10 years
Motor vehicles	4 years
Fixtures and fittings	5 years
Computer equipment	3 to 5 years

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in income.

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Investment property

The criteria used to distinguish investment property from owner-occupied property is to consider whether the property is held for rental income and for capital appreciation. Where this is the case, the Group recognises these owned or leased properties as investment properties. Investment property is initially recognised at cost and revalued at the balance sheet date to fair value as determined by professionally qualified external valuers. In accordance with IAS 40, investment property held as a leasehold is stated gross of the recognised finance lease liability.

Gains or losses arising from the changes in fair value of investment property are included in the statement of comprehensive income of the period in which they arise. In accordance with IAS 40, as the Group uses the fair value model, no depreciation is provided in respect of investment properties including integral plant.

Leasehold properties that are leased under operating leases are classified as investment properties and included in the balance sheet at fair value. The obligation to the lessor for the buildings element of the leasehold is included in the balance sheet at the present value of the minimum lease payments at inception, and is shown within note 21. Lease payments are apportioned between finance charges and a reduction of the outstanding lease obligation so as to achieve a constant rate of interest on the remaining balance of the liability.

#### Investment property under construction

Investment property under construction is initially recognised at cost and revalued at the balance sheet date to fair value as determined by professionally qualified external valuers.

Gains or losses arising from the changes in fair value of investment property under construction are included in the statement of comprehensive income in the period in which they arise.

#### Surplus land

Surplus land, which can include assets held for development and future sale, is recognised at the lower of cost and net realisable value. Any gains and losses on surplus land are recognised through the statement of comprehensive income.

#### Impairment of assets

At each balance sheet date, the Group reviews the carrying amounts of its assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). The recoverable amount is the higher of an asset's net selling price and its value-in-use (i.e. the net present value of its future cash flows discounted at the Group's average pre-tax interest rate that reflects the borrowing costs and risk for the asset).

#### Inventories

Inventories, representing the cost of packing materials, are stated at the lower of cost and net realisable value.

#### Financial instruments

Financial assets and financial liabilities are recognised on the Group's balance sheet when the Group becomes a party to the contractual provisions of the instrument. Financial assets at FVTPL are stated at fair value, with any gains or losses arising on re-measurement recognised in profit or loss. The net gain or loss recognised in profit or loss incorporates any dividend or interest earned on the financial asset and is included in the 'other gains and losses' line item in the income statement.

#### A – Derivative financial instruments and hedge accounting

The Group's activities expose it primarily to the financial risks of interest rates. The Group uses interest rate swap contracts to hedge these exposures. The Group does not use derivative financial instruments for speculative purposes. The use of financial derivatives is governed by the Group's policies approved by the Board of Directors. The policy in respect of interest rates is to maintain a balance between flexibility and the hedging of interest rate risk.

Derivatives are initially recognised at fair value and are subsequently reviewed at each balance sheet date. The fair value of interest rate derivatives at the reporting date is determined by discounting the future cash flows using the forward curves at the reporting date and the credit risk inherent in the contract.

Changes in the fair value of derivative financial instruments are recognised in the statement of comprehensive income as they arise. The Group has not adopted hedge accounting. Derivatives embedded in other financial instruments or other host contracts are treated as separate derivatives when their risks and characteristics are not closely related to those of host contracts and the host contracts are not carried at fair value with unrealised gains or losses reported in the statement of comprehensive income.

#### B – Loans and receivables

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

## 2. SIGNIFICANT ACCOUNTING POLICIES (continued)

### **C – Impairment of financial assets**

Financial assets are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted. The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

### **D – Cash and cash equivalents**

Cash and cash equivalents comprises cash on hand and demand deposits, and other short term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value. The carrying amounts of these assets approximates to the fair value.

### **E – Financial liabilities and equity**

Financial liabilities and equity instruments are classified according to the substance of the contractual arrangements entered into.

### **F – Equity instruments**

Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

### **G – Trade payables**

Trade payables are not interest bearing and are stated at their nominal value.

### **Retirement benefit costs**

Pension costs represent contributions payable to defined contribution schemes and are charged as an expense to the statement of comprehensive income as they fall due. The assets of the schemes are held separately from those of the Group.

### **Share-based payments**

The Group issues equity-settled share-based payments to certain employees. These are measured at fair value at the date of grant. The fair value determined at the grant date of the share-based payment is expensed on a straight-line basis over the vesting period, based on the Group's estimate of shares that will eventually vest.

Fair value is measured by use of the Black-Scholes model and excludes the effect of non-market based vesting conditions. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferability, exercise restrictions, and behavioural considerations. At each balance sheet date, the Group revises its estimate of the number of equity instruments expected to vest as a result of the effect of non-market based vesting conditions. The impact of the revision of the original estimates, if any, is recovered in profit and loss such that the cumulative expenses reflects the revised estimate with a corresponding adjustment to equity reserves.

For cash-settled share-based payments, a liability is recognised for the goods or services acquired, measured initially at the fair value of the liability. At each balance sheet date until the liability is settled, and at the date of settlement, the fair value of the liability is re-measured, with any changes in fair value recognised in profit or loss for the year.

### **Critical accounting estimates and judgements**

In the application of the Group's accounting policies, which are described above, the Directors are required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

### **Estimate of fair value of Investment Properties and Investment Property Under Construction (critical accounting estimate)**

The Group's self storage centres and stores under development are valued using a discounted cash flow methodology which is based on projections of net operating income. The Group employs expert external valuers, Cushman & Wakefield LLP, who report on the values of the Group's stores on an annual basis. The stores within the Armadillo Partnerships are valued by Jones Lang LaSalle. Principal assumptions underlying the estimation of the fair value are those related to: stabilised occupancy levels; the absorption period to these stabilised levels; expected future growth in storage rents, ancillary income and operating costs; maintenance requirements; capitalisation rates and discount rates. A more detailed explanation of the background and methodology adopted in the valuation of the Group's investment properties is set out in note 14 to the accounts.

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 3. REVENUE

Analysis of the Group's operating revenue can be found below and in the Portfolio Summary on page 20.

	2016 £000	2015 £000
<b>Open stores</b>		
Self storage income	84,900	70,631
Other storage related income	14,568	11,849
Ancillary store rental income	354	251
	<b>99,822</b>	82,731
<b>Other revenue</b>		
Non-storage income	808	268
Fees earned from Big Yellow Limited Partnership	–	458
Other management fees earned	752	819
	<b>101,382</b>	84,276
<b>Revenue per statement of comprehensive income</b>		
Interest receivable on bank deposits (see note 7)	15	27
<b>Total revenue per IAS 18</b>	<b>101,397</b>	84,303

Non-storage income derives principally from rental income earned from tenants of properties awaiting development.

### 4. SEGMENTAL INFORMATION

IFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the Chief Executive to allocate resources to the segments and to assess their performance. Given the nature of the Group's business, there is one segment, which is the provision of self storage and related services.

Revenue represents amounts derived from the provision of self storage and related services which fall within the Group's ordinary activities after deduction of trade discounts and value added tax. The Group's net assets, revenue and profit before tax are attributable to one activity, the provision of self storage and related services. These all arise in the United Kingdom in the current year and prior year.

### 5. PROFIT FOR THE YEAR

#### a) Profit for the year has been arrived at after charging/(crediting):

	2016 £000	2015 £000
Depreciation of plant, equipment and owner-occupied property	663	566
Leasehold property depreciation	967	918
Gain on the revaluation of investment property	(58,001)	(64,465)
Profit on disposal of surplus land	(4,754)	(1,318)
Cost of inventories recognised as an expense	1,095	977
Employee costs (see note 6)	15,094	13,084
Operating lease rentals	78	95
Auditor's remuneration for audit services (see below)	186	191

#### b) Analysis of auditor's remuneration:

	2016 £000	2015 £000
Fees payable to the Company's auditor for the audit of the Company's annual accounts	156	160
Other services – audit of the Company's subsidiaries' annual accounts	30	31
<b>Total audit fees</b>	<b>186</b>	191
Interim review	31	34
Tax services – advisory	60	131
Assurance of CSR report	22	22
Other services	–	80
<b>Total non-audit fees</b>	<b>113</b>	267

Fees payable to Deloitte LLP and their associates for non-audit services to the Company are not required to be disclosed because the consolidated financial statements are required to disclose such fees on a consolidated basis. Fees charged by Deloitte LLP to Armadillo Storage Holding Company Limited and Armadillo Storage Holding Company 2 Limited in the year amounted to £43,000, which all related to audit services.

## 6. EMPLOYEE COSTS

The average monthly number of full-time equivalent employees (including Executive Directors) was:

	2016 Number	2015 Number
Sales	271	256
Administration	47	44
	<b>318</b>	300

At 31 March 2016 the total number of Group employees was 358 (2015: 337).

	2016 £000	2015 £000
Their aggregate remuneration comprised:		
Wages and salaries	10,443	8,982
Social security costs	1,634	1,655
Other pension costs	478	388
Share-based payments	2,539	2,059
	<b>15,094</b>	13,084

Details of Directors' Remuneration is given on pages 66 to 79.

## 7. INVESTMENT INCOME

	2016 £000	2015 £000
Bank interest receivable	15	27
Unwinding of discount on Capital Goods Scheme receivable	388	468
<b>Total investment income</b>	<b>403</b>	495

## 8. FINANCE COSTS

	2016 £000	2015 £000
Interest on bank borrowings	11,187	10,080
Capitalised interest	(247)	(399)
Interest on obligations under finance leases	926	1,023
Total interest payable	<b>11,866</b>	10,704
Change in fair value of interest rate derivatives	4	2,274
Total finance costs	<b>11,870</b>	12,978

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 9. TAXATION

The Group converted to a REIT in January 2007. As a result the Group does not pay UK corporation tax on the profits and gains from its qualifying rental business in the UK provided that it meets certain conditions. Non-qualifying profits and gains of the Group are subject to corporation tax as normal. The Group monitors its compliance with the REIT conditions. There have been no breaches of the conditions to date.

Finance (No.2) Bill 2015 provides that the rate of corporation tax for the 2017 Financial Year (commencing 1 April 2017) will be 19% and that the rate from 1 April 2020 would be 18%. At Budget 2016, the government announced a further reduction to the Corporation Tax main rate (for all profits except ring fence profits) for the year starting 1 April 2020, setting the rate at 17%, however this rate is yet to be substantially enacted.

	2016 £000	2015 £000
<b>UK current tax</b>		
Current tax:		
– Current year	247	90
– Prior year	–	(254)
– Conversion charge refund	–	(187)
	<b>247</b>	<b>(351)</b>

A reconciliation of the tax charge/(credit) is shown below:

	2016 £000	2015 £000
Profit before tax	112,246	105,236
Tax charge at 20% (2015 – 21%) thereon	22,449	22,100
Effects of:		
Revaluation of investment properties	(11,600)	(12,109)
Share of profit of associates	(220)	(739)
Other permanent differences	(930)	(1,475)
Profits from the tax exempt business	(7,725)	(7,234)
Profit on disposal of surplus land	(951)	(278)
Utilisation of brought forward losses	(51)	(438)
Movement on other unrecognised deferred tax assets	(725)	263
<b>Current year tax charge</b>	<b>247</b>	<b>90</b>
Prior year adjustment	–	(441)
<b>Total tax charge/(credit)</b>	<b>247</b>	<b>(351)</b>

At 31 March 2016 the Group has unutilised tax losses of £32.4 million (2015: £32.8 million) available for offset against certain types of future taxable profits. All losses can be carried forward indefinitely.



## 10. ADJUSTED PROFIT BEFORE TAX AND ADJUSTED EBITDA

	2016 £000	2015 £000
Profit before tax	112,246	105,236
Gain on revaluation of investment properties – wholly owned	(58,001)	(64,465)
– in associate (net of deferred tax)	(566)	(2,731)
Change in fair value of interest rate derivatives – Group	4	2,274
– in associate	23	124
Profit on disposal of surplus land	(4,754)	(1,318)
Share of non-recurring losses in associate	–	285
Adjusted profit before tax	48,952	39,405
Net bank interest	10,925	9,654
Depreciation (see note 13b)	663	566
Adjusted EBITDA	60,540	49,625

Adjusted profit before tax which excludes gains and losses on the revaluation of investment properties, changes in fair value of interest rate derivatives, net gains and losses on surplus land, and non-recurring items of income and expenditure have been disclosed to give a clearer understanding of the Group's underlying trading performance. EPRA earnings are £48,705,000 for the year after the tax charge of £247,000 (2015: £39,756,000 after a tax credit of £351,000).

## 11. DIVIDENDS

	2016 £000	2015 £000
Amounts recognised as distributions to equity holders in the year:		
Final dividend for the year ended 31 March 2015 of 11.3p (2014: 8.4p) per share.	17,541	11,774
Interim dividend for the year ended 31 March 2016 of 12.1p (2015: 10.4p) per share.	18,902	16,116
	36,443	27,890
Proposed final dividend for the year ended 31 March 2016 of 12.8p (2015: 11.3p) per share.	20,003	17,541

Subject to approval by shareholders at the Annual General Meeting to be held on 22 July 2016, the final dividend will be paid on 28 July 2016. The ex-div date is 16 June 2016 and the record date is 17 June 2016.

The Property Income Dividend ("PID") payable for the year is 18.1 pence per share (2015: 16.1 pence per share).

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 12. EARNINGS AND NET ASSETS PER SHARE

#### Earnings per ordinary share

	Year ended 31 March 2016			Year ended 31 March 2015		
	Earnings £m	Shares million	Pence per share	Earnings £m	Shares million	Pence per share
Basic	<b>112.0</b>	<b>155.8</b>	<b>71.9</b>	105.6	145.7	72.5
Dilutive share options	–	<b>0.7</b>	<b>(0.3)</b>	–	1.2	(0.6)
Diluted	<b>112.0</b>	<b>156.5</b>	<b>71.6</b>	105.6	146.9	71.9
<b>Adjustments:</b>						
Gain on revaluation of investment properties	<b>(58.0)</b>	–	<b>(37.1)</b>	(64.5)	–	(43.9)
Change in fair value of interest rate derivatives	–	–	–	2.3	–	1.6
Profit on disposal of surplus land	<b>(4.8)</b>	–	<b>(3.1)</b>	(1.3)	–	(0.9)
Share of associate non-recurring gains	<b>(0.5)</b>	–	<b>(0.3)</b>	(2.3)	–	(1.6)
EPRA – diluted	<b>48.7</b>	<b>156.5</b>	<b>31.1</b>	39.8	146.9	27.1
EPRA – basic	<b>48.7</b>	<b>155.8</b>	<b>31.3</b>	39.8	145.7	27.3

The calculation of basic earnings is based on profit after tax for the year. The weighted average number of shares used to calculate diluted earnings per share has been adjusted for the conversion of share options.

EPRA earnings and earnings per ordinary share before non-recurring items, movements on revaluation of investment properties, gains on surplus land, the change in fair value of interest rate derivatives, and share of associate non-recurring gains and losses (including deferred tax on revaluation surpluses) have been disclosed to give a clearer understanding of the Group's underlying trading performance.

The European Public Real Estate Association ("EPRA") has issued recommended bases for the calculation of net assets per share information and this is shown in the table below:

	31 March 2016 £000	31 March 2015 £000
Basic net asset value	<b>829,387</b>	750,914
Exercise of share options	<b>700</b>	452
EPRA NNNNAV	<b>830,087</b>	751,366
<b>Adjustments:</b>		
Fair value of derivatives	<b>3,683</b>	3,679
Fair value of derivatives – share of associate	<b>69</b>	46
Share of deferred tax in associates	<b>573</b>	425
EPRA NAV	<b>834,412</b>	755,516
Basic net assets per share (pence)	<b>530.8</b>	484.0
EPRA NNNNAV per share (pence)	<b>525.5</b>	478.5
EPRA NAV per share (pence)	<b>528.3</b>	481.1
EPRA NAV (as above) (£000)	<b>834,412</b>	755,516
Valuation methodology assumption (see note 14) (£000)	<b>64,560</b>	45,927
Adjusted net asset value (£000)	<b>898,972</b>	801,443
Adjusted net assets per share (pence)	<b>569.1</b>	510.4

	No. of shares	No. of shares
Shares in issue	<b>157,369,287</b>	158,055,735
Own shares held in treasury	–	(1,418,750)
Own shares held in EBT	<b>(1,122,907)</b>	(1,500,000)
Basic shares in issue used for calculation	<b>156,246,380</b>	155,136,985
Exercise of share options	<b>1,707,743</b>	1,896,437
Diluted shares used for calculation	<b>157,954,123</b>	157,033,422

Net assets per share are equity shareholders' funds divided by the number of shares at the year end. The shares currently held in the Group's Employee Benefit Trust are excluded from both net assets and the number of shares. Adjusted net assets per share include the effect of those shares issuable under employee share option schemes and the effect of alternative valuation methodology assumptions (see note 14).

The shares held in treasury were cancelled during the year.

### 13. NON-CURRENT ASSETS

#### α) Investment property, investment property under construction and interests in leasehold property

	Investment property £000	Investment property under construction £000	Interests in leasehold property £000	Total £000
<b>At 31 March 2014</b>	776,390	22,303	23,814	822,507
Additions	36,343	5,157	–	41,500
Acquisition of Partnership stores	111,055	–	–	111,055
Transfer from surplus land	1,478	–	–	1,478
Reclassification	12,650	(12,650)	–	–
Adjustment to present value	–	–	(2,067)	(2,067)
Acquisition of Big Storage	24,900	–	–	24,900
Disposals	(19,300)	–	–	(19,300)
Revaluation	63,594	871	–	64,465
Depreciation	–	–	(918)	(918)
<b>At 31 March 2015</b>	1,007,110	15,681	20,829	1,043,620
Additions	3,668	41,695	–	45,363
Reclassification	19,437	(19,437)	–	–
Adjustment to present value	–	–	303	303
Revaluation (see note 14)	61,995	(3,994)	–	58,001
Depreciation	–	–	(967)	(967)
<b>At 31 March 2016</b>	<b>1,092,210</b>	<b>33,945</b>	<b>20,165</b>	<b>1,146,320</b>

The income from self storage accommodation earned by the Group from its investment property is disclosed in note 3. Direct operating expenses, which are all applied to generating rental income, arising on the investment property in the year are disclosed in the Portfolio Summary on page 20. Included within additions is £0.2 million of capitalised interest (2015: £0.4 million), calculated at the Group's average borrowing cost for the year of 3.6%. 55 of the Group's investment properties are pledged as security for loans, with a total external value of £918.9 million.

#### b) Plant, equipment and owner occupied property

	Freehold property £000	Leasehold improvements £000	Plant and machinery £000	Motor vehicles £000	Fixtures, fittings & office equipment £000	Total £000
<b>Cost</b>						
At 31 March 2014	1,843	53	425	25	1,889	4,235
Retirement of fully depreciated assets	–	–	(52)	–	(891)	(943)
Additions	42	–	171	–	418	631
At 31 March 2015	1,885	53	544	25	1,416	3,923
Retirement of fully depreciated assets	–	–	(103)	–	(439)	(542)
Additions	298	48	151	–	521	1,018
<b>At 31 March 2016</b>	<b>2,183</b>	<b>101</b>	<b>592</b>	<b>25</b>	<b>1,498</b>	<b>4,399</b>
<b>Depreciation</b>						
At 31 March 2014	(293)	(49)	(218)	(22)	(668)	(1,250)
Retirement of fully depreciated assets	–	–	52	–	891	943
Charge for the year	(35)	(1)	(53)	(3)	(474)	(566)
At 31 March 2015	(328)	(50)	(219)	(25)	(251)	(873)
Retirement of fully depreciated assets	–	–	103	–	439	542
Charge for the year	(39)	(2)	(81)	–	(541)	(663)
<b>At 31 March 2016</b>	<b>(367)</b>	<b>(52)</b>	<b>(197)</b>	<b>(25)</b>	<b>(353)</b>	<b>(994)</b>
<b>Net book value</b>						
<b>At 31 March 2016</b>	<b>1,816</b>	<b>49</b>	<b>395</b>	<b>–</b>	<b>1,145</b>	<b>3,405</b>
At 31 March 2015	1,557	3	325	–	1,165	3,050

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 13. NON-CURRENT ASSETS (continued)

#### c) Goodwill

The goodwill relates to the purchase of Big Yellow Self Storage Company Limited in 1999. The asset is tested bi-annually for impairment. The carrying value remains unchanged from the prior year as there is considered to be no impairment in the value of the asset.

#### d) Investment in associates

##### Armadillo

The Group has a 20% interest in Armadillo Storage Holding Company Limited ("Armadillo 1") and a 20% interest in Armadillo Storage Holding Company 2 Limited ("Armadillo 2"). Both interests are accounted for as associates, using the equity method of accounting.

	Armadillo 1		Armadillo 2	
	31 March 2016 £000	31 March 2015 £000	31 March 2016 £000	31 March 2015 £000
At the beginning of the year	3,638	–	1,934	–
Subscription for partnership capital and advances	–	3,648	–	1,789
Part disposal of Partnership interest	–	(1,728)	–	–
Share of results (see below)	718	1,807	386	145
Dividends	(183)	(89)	(87)	–
	4,173	3,638	2,233	1,934

The Group's total subscription for partnership capital and advances in Armadillo Storage Holding Company Limited is £1,920,000 and £1,789,000 in Armadillo Storage Holding Company 2 Limited.

The investment properties owned by Armadillo 1 and Armadillo 2 have been valued at 31 March 2016 by Jones Lang LaSalle.

##### Big Yellow Limited Partnership

At the start of the prior year the Group had a 33.3% interest in Big Yellow Limited Partnership. This interest was accounted for as an associate, using equity accounting. On 1 December 2014, the Group acquired the remaining 66.7% of the Partnership interest that it did not previously own. From this date, the Partnership is accounted for as a wholly owned subsidiary of the Group. The results up to this date are shown in the note below:

	31 March 2016 £000	31 March 2015 £000
At the beginning of the period	–	17,861
Share of results	–	1,564
Acquisition of remaining interest	–	(19,425)
At the end of the period	–	–

### 13. NON-CURRENT ASSETS (continued)

#### d) Investment in associates (continued)

The figures below show the trading results of the Armadillo Partnerships, and the Group's share of the results and the net assets of the Armadillo Partnerships.

	Armadillo Storage 1		Armadillo Storage 2	
	Year ended 31 March 2016 £000	Period from 16 April 2014 to 31 March 2015 £000	Year ended 31 March 2016 £000	Period from 3 February 2015 to 31 March 2015 £000
<b>Income statement (100%)</b>				
Revenue	4,829	4,321	4,139	627
Cost of sales	(2,560)	(2,258)	(1,954)	(225)
Administrative expenses	(77)	(100)	(97)	(75)
Operating profit	2,192	1,963	2,088	327
Gain on the revaluation of investment properties	2,340	10,078	1,111	1,449
Net interest payable	(514)	(504)	(688)	(183)
Acquisition costs written off	-	(467)	-	(540)
Fair value movement of interest rate derivatives	(9)	(197)	(104)	(35)
Deferred and current tax	(421)	(1,833)	(478)	(290)
Profit attributable to shareholders	3,588	9,040	1,929	728
Dividends paid	(916)	(447)	(434)	-
Retained profit	2,672	8,593	1,495	728
<b>Balance sheet (100%)</b>				
Investment property	32,825	30,125	24,825	23,175
Interest in leasehold properties	-	-	3,809	4,083
Other non-current assets	1,015	1,005	1,490	1,465
Current assets	888	1,132	845	1,256
Current liabilities	(1,193)	(2,151)	(1,840)	(1,812)
Derivative financial instruments	(207)	(197)	(139)	(35)
Non-current liabilities	(12,463)	(11,721)	(17,825)	(18,462)
<b>Net assets (100%)</b>	<b>20,865</b>	<b>18,193</b>	<b>11,165</b>	<b>9,670</b>
<b>Group share</b>				
Operating profit	439	471	418	65
Gain on the revaluation of investment properties	468	2,042	222	290
Net interest payable	(103)	(123)	(138)	(37)
Acquisition costs written off	-	(177)	-	(108)
Fair value movement of interest rate derivatives	(2)	(39)	(21)	(7)
Deferred and current tax	(84)	(367)	(95)	(58)
Profit attributable to shareholders	718	1,807	386	145
Dividends paid	(183)	(89)	(87)	-
Retained profit	535	1,718	299	145
Associates' net assets	4,173	3,638	2,233	1,934

The prior year balance sheet and income statement have been restated for Armadillo 2 to reflect finance lease accounting for the short leasehold property. There is no change to the prior year net assets or profit.

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 14. VALUATION OF INVESTMENT PROPERTY

	Deemed cost £000	Revaluation on deemed cost £000	Valuation £000
<b>Freehold stores</b>			
At 31 March 2015	542,466	423,074	965,540
Transfer from investment property under construction	20,854	(1,417)	19,437
Movement in year	3,593	61,710	65,303
<b>At 31 March 2016</b>	<b>566,913</b>	<b>483,367</b>	<b>1,050,280</b>
<b>Leasehold stores</b>			
At 31 March 2015	14,702	26,868	41,570
Movement in year	75	285	360
<b>At 31 March 2016</b>	<b>14,777</b>	<b>27,153</b>	<b>41,930</b>
<b>Total of open stores</b>			
At 31 March 2015	557,168	449,942	1,007,110
Transfer from investment property under construction	20,854	(1,417)	19,437
Movement in year	3,668	61,995	65,663
<b>At 31 March 2016</b>	<b>581,690</b>	<b>510,520</b>	<b>1,092,210</b>
<b>Investment property under construction</b>			
At 31 March 2015	21,809	(6,128)	15,681
Transfer to investment property	(20,854)	1,417	(19,437)
Movement in year	41,695	(3,994)	37,701
<b>At 31 March 2016</b>	<b>42,650</b>	<b>(8,705)</b>	<b>33,945</b>
<b>Valuation of all investment property</b>			
At 31 March 2015	578,977	443,814	1,022,791
Movement in year	45,363	58,001	103,364
<b>At 31 March 2016</b>	<b>624,340</b>	<b>501,815</b>	<b>1,126,155</b>

The Group has classified the fair value investment property and the investment property under construction within Level 3 of the fair value hierarchy. There has been no transfer to or from Level 3 in the year.

The wholly owned freehold and leasehold investment properties have been valued at 31 March 2016 by external valuers, Cushman & Wakefield LLP ("C&W"). The valuation has been carried out in accordance with the RICS Valuation – Professional Standards, published by The Royal Institution of Chartered Surveyors ("the Red Book"). The valuation of each of the investment properties and the investment properties under construction has been prepared on the basis of either Fair Value or Fair Value as a fully equipped operational entity, having regard to trading potential, as appropriate.

The valuation has been provided for accounts purposes and as such, is a Regulated Purpose Valuation as defined in the Red Book. In compliance with the disclosure requirements of the Red Book, C&W have confirmed that:

- > One of the members of the RICS who has been a signatory to the valuations provided to the Group for the same purposes as this valuation, has done so since September 2004. This is the first occasion on which the other member has been a signatory;
- > C&W have been carrying out this annual valuation for the same purposes as this valuation on behalf of the Group since September 2004;
- > C&W do not provide other significant professional or agency services to the Group;
- > In relation to the preceding financial year of C&W, the proportion of the total fees payable by the Group to the total fee income of the firm is less than 5%; and
- > The fee payable to C&W is a fixed amount per store, and is not contingent on the appraised value.

#### Market uncertainty

C&W's valuation report comments on valuation uncertainty resulting from low liquidity in the market for self storage property. C&W note that in the UK since Q1 2013 there have only been six transactions involving multiple assets and 13 single asset transactions. C&W state that due to the lack of comparable market information in the self storage sector, there is greater uncertainty attached to their opinion of value than would be anticipated during more active market conditions.

#### Brexit Risk

The UK is set to hold a referendum on 23 June on whether or not to remain a member of the European Union.

C&W's valuation report comments on reduced transaction volumes in the real estate markets in the run up to the referendum date and, should the vote be for the UK to exit, then they expect there to be continued uncertainty in the real estate markets as the UK renegotiates its relationships with the EU and other nations.

## 14. VALUATION OF INVESTMENT PROPERTY (continued)

### Portfolio Premium

C&W's valuation report further confirms that the properties have been valued individually but that if the portfolio was to be sold as a single lot or in selected groups of properties, the total value could differ significantly. C&W state that in current market conditions they are of the view that there could be a material portfolio premium.

### Valuation methodology

C&W have adopted different approaches for the valuation of the leasehold and freehold assets as follows:

#### Freehold and long leasehold

The valuation is based on a discounted cash flow of the net operating income over a ten year period and notional sale of the asset at the end of the tenth year.

#### Assumptions

- A. Net operating income is based on projected revenue received less projected operating costs together with a central administration charge of 6% of the estimated annual revenue subject to a cap and a collar. The initial net operating income is calculated by estimating the net operating income in the first 12 months following the valuation date.
- B. The net operating income in future years is calculated assuming either straight-line absorption from day one actual occupancy or variable absorption over years one to four of the cash flow period, to an estimated stabilised/mature occupancy level. In the valuation the assumed stabilised occupancy level for the 71 trading stores (both freeholds and leaseholds) open at 31 March 2016 averages 81.9% (31 March 2015: 81.1%). The projected revenues and costs have been adjusted for estimated cost inflation and revenue growth. The average time assumed for the 71 stores to trade at their maturity levels is 20 months (31 March 2015: 24 months).
- C. The capitalisation rates applied to existing and future net cash flow have been estimated by reference to underlying yields for industrial and retail warehouse property, yields for other trading property types such as student housing and hotels, bank base rates, ten year money rates, inflation and the available evidence of transactions in the sector. The valuation included in the accounts assumes rental growth in future periods. If an assumption of no rental growth is applied to the external valuation, the net initial yield pre-administration expenses for the 71 stores is 6.5% (31 March 2015: 6.4%) rising to a stabilised net yield pre-administration expenses of 7.2% (31 March 2015: 7.4%).
- D. The future net cash flow projections (including revenue growth and cost inflation) have been discounted at a rate that reflects the risk associated with each asset. The weighted average annual discount rate adopted (for both freeholds and leaseholds) is 9.9% (31 March 2015: 10.4%).
- E. Purchaser's costs in the range of 6.1% to circa 6.8% (see below) have been assumed initially, reflecting the new progressive SLDT rates brought into force in March 2016 and sale plus purchaser's costs totalling circa 7.1% to 7.8% are assumed on the notional sales in the tenth year in relation to the freehold stores.

#### Short leasehold

The same methodology has been used as for freeholds, except that no sale of the assets in the tenth year is assumed but the discounted cash flow is extended to the expiry of the lease. The average unexpired term of the Group's six short leasehold properties is 15.5 years (31 March 2015: 16.5 years unexpired).

#### Investment properties under construction

C&W have valued the stores in development adopting the same methodology as set out above but on the basis of the cash flow projection expected for the store at opening and after allowing for the outstanding costs to take each scheme from its current state to completion and full fit-out. C&W have allowed for holding costs and construction contingency, as appropriate. Three schemes do not yet have planning consent and C&W have reflected the planning risk in their valuation.

#### Immature stores: value uncertainty

C&W have assessed the value of each property individually. However, two of the Group's stores are relatively immature and have low initial cash flows. C&W have endeavoured to reflect the nature of the cash flow profile for these properties in their valuation, and the higher associated risks relating to the as yet unproven future cash flows, by adjustment to the capitalisation rates and discount rates adopted. However, immature low cash flow stores of this nature are rarely, if ever, traded individually in the market, unless as part of a distressed sale or similar situation. Although, there is more evidence of immature low cash flow stores being traded as part of a group or portfolio transaction.

Please note C&W's comments in relation to market uncertainty in the self storage sector due to the lack of comparable market transactions and information. The degree of uncertainty relating to the two immature stores is greater than in relation to the balance of the properties due to there being even less market evidence that might be available for more mature properties and portfolios.

C&W state that in practice, if an actual sale of the properties were to be contemplated then any immature low cash flow stores would normally be presented to the market for sale lotted or grouped with other more mature assets owned by the same entity, in order to alleviate the issue of negative or low short term cash flow. This approach would enhance the marketability of the group of assets and assist in achieving the best price available in the market by diluting the cash flow risk.

C&W have not adjusted their opinion of Fair Value to reflect such a grouping of the immature assets with other properties in the portfolio and all stores have been valued individually. However, they highlight the matter to alert the Group to the manner in which the properties might be grouped or lotted in order to maximise their attractiveness to the market place.

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 14. VALUATION OF INVESTMENT PROPERTY (continued)

#### Immature stores: value uncertainty (continued)

C&W consider this approach to be a valuation assumption but not a Special Assumption, the latter being an assumption that assumes facts that differ from the actual facts existing at the valuation date and which, if not adopted, could produce a material difference in value.

As noted above, C&W have not assumed that the entire portfolio of properties owned by the entity would be sold as a single lot and the value for the whole portfolio in the context of a sale as a single lot may differ significantly from the aggregate of the individual values for each property in the portfolio, reflecting the lotting assumption described above.

#### Valuation assumption for purchaser's costs

The Group's investment property assets have been valued for the purposes of the financial statements after deducting notional purchaser's cost of circa 6.1% to 6.8% of gross value, as if they were sold directly as property assets. The valuation is an asset valuation which is entirely linked to the operating performance of the business. The assets would have to be sold with the benefit of operational contracts, employment contracts and customer contracts, which would be very difficult to achieve except in a corporate structure.

This approach follows the logic of the valuation methodology in that the valuation is based on a capitalisation of the net operating income after allowing a deduction for operational cost and an allowance for central administration costs. Sale in a corporate structure would result in a reduction in the assumed Stamp Duty Land Tax but an increase in other transaction costs reflecting additional due diligence resulting in a reduced notional purchaser's cost of 2.75% of gross value. All the significant sized transactions that have been concluded in the UK in recent years were completed in a corporate structure. The Group therefore instructed C&W to carry out a Red Book valuation on the above basis, and this results in a higher property valuation at 31 March 2016 of £1,190.4 million (£64.2 million higher than the value recorded in the financial statements). The total valuations in the two Armadillo Partnerships performed by Jones Lang LaSalle are £2.1 million higher than the value recorded in the financial statements, of which the Group's share is £0.4 million. The sum of these is £64.6 million and translates to 40.8 pence per share. We have included this revised valuation in the adjusted diluted net asset calculation [see note 14].

### 15. SURPLUS LAND

	£000
At 31 March 2015	3,315
Additions	66
Release of impairment	2,300
Disposal	(5,381)
<b>At 31 March 2016</b>	<b>300</b>

A gain of £4,754,000 arose on the disposal of surplus land at one site during the year (including the release of a prior year impairment). During the prior year a gain of £1,318,000 arose on the disposal of surplus land at one site.

### 16. TRADE AND OTHER RECEIVABLES

	31 March 2016 £000	31 March 2015 £000
Current		
Trade receivables	3,050	3,062
Capital Goods Scheme receivable	2,866	184
Other receivables	241	371
Prepayments and accrued income	10,065	12,762
	<b>16,222</b>	<b>16,379</b>
<b>Non-current</b>		
Capital Goods Scheme receivable	6,561	9,039

Trade receivables are net of a bad debt provision of £11,000 (2015: £19,000). The Directors consider that the carrying amount of trade and other receivables approximates their fair value.

The Financial Review contains commentary on the Capital Goods Scheme receivable.



## 16. TRADE AND OTHER RECEIVABLES (continued)

### Trade receivables

The Group does not typically offer credit terms to its customers, requiring them to pay in advance of their storage period and hence the Group is not exposed to significant credit risk. A late charge of 10% is applied to a customer's account if they are greater than 10 days overdue in their payment. The Group provides for receivables on a specific basis. There is a right of lien over the customers' goods, so if they have not paid within a certain time frame, we have the right to sell the items they store to recoup the debt owed. Trade receivables that are overdue are provided for based on estimated irrecoverable amounts determined by reference to past default experience.

For individual storage customers, the Group does not perform credit checks, however this is mitigated by the fact that these customers are required to pay in advance, and also to pay a deposit ranging from between one week to four weeks' storage income. Before accepting a new business customer who wishes to use a number of the Group's stores, the Group uses an external credit rating to assess the potential customer's credit quality and defines credit limits by customer. There are no customers who represent more than 5% of the total balance of trade receivables.

Included in the Group's trade receivable balance are debtors with a carrying amount of £353,000 (2015: £210,000) which are past due at the reporting date for which the Group has not provided as there has not been a significant change in credit quality and the amounts are still considered recoverable. The average age of these receivables is 19 days past due (2015: 43 days past due).

### Ageing of past due but not impaired receivables

	2016 £000	2015 £000
1 – 30 days	285	44
30 – 60 days	45	33
60 + days	23	133
Total	353	210

### Movement in the allowance for doubtful debts

	2016 £000	2015 £000
Balance at the beginning of the year	19	42
Amounts provided in year	76	99
Amounts written off as uncollectible	(84)	(122)
Balance at the end of the year	11	19

The concentration of credit risk is limited due to the customer base being large and unrelated. Accordingly, the Directors believe that there is no further credit provision required in excess of the allowance for doubtful debts.

### Ageing of impaired trade receivables

	2016 £000	2015 £000
1 – 30 days	–	–
30 – 60 days	4	3
60 + days	7	16
Total	11	19

## 17. TRADE AND OTHER PAYABLES

	31 March 2016 £000	31 March 2015 £000
<b>Current</b>		
Trade payables	10,453	11,653
Other payables	10,592	7,286
Accruals and deferred income	15,077	13,640
VAT repayable under Capital Goods Scheme	–	33
	36,122	32,612

The Group has financial risk management policies in place to ensure that all payables are paid within the credit terms. The Directors consider the carrying amount of trade and other payables and accruals and deferred income approximates fair value.

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 18. FINANCIAL INSTRUMENTS

The Group manages its capital to ensure that entities in the Group will be able to continue as going concerns while maximising the return to stakeholders through the optimisation of the debt and equity balance. The capital structure of the Group consists of debt, which includes the borrowings disclosed in note 19, cash and cash equivalents and equity attributable to equity holders of the parent, comprising issued capital, reserves and retained earnings. The Group's debt facilities currently require 45% of total drawn debt to be fixed. The Group has complied with this during the year.

With the exception of derivative instruments which are classified as a financial liability at fair value through the profit and loss ("FVTPL"), financial liabilities are categorised under amortised cost. All financial assets are categorised as loans and receivables.

Exposure to credit, interest rate and currency risks arises in the normal course of the Group's business. Derivative financial instruments are used to manage exposure to fluctuations in interest rates, but are not employed for speculative purposes.

#### Significant accounting policies

Details of the significant accounting policies and methods adopted, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 2 to the financial statements.

#### A. Balance sheet management

The Group's Board reviews the capital structure on an ongoing basis. As part of this review, the Board considers the cost of capital and the risks associated with each class of capital. The Group seeks to have a conservative gearing ratio (the proportion of net debt to equity). The Board considers at each review the appropriateness of the current ratio in light of the above. The Board is currently satisfied with the Group's gearing ratio.

The gearing ratio at the year end is as follows:

	2016 £000	2015 £000
Debt	(312,198)	(285,334)
Cash and cash equivalents	17,207	8,194
Net debt	(294,991)	(277,140)
Balance sheet equity	829,387	750,914
Net debt to equity ratio	35.6%	36.9%

Debt is defined as long-term and short-term borrowings, as detailed in note 19, excluding finance leases and debt issue costs. Equity includes all capital and reserves of the Group attributable to equity holders of the Company. Net debt is defined as gross bank borrowings less cash and cash equivalents.

#### B. Debt management

The Group currently borrows through a senior term loan, secured on 25 self storage assets and sites, a 15 year loan with Aviva Commercial Finance Limited secured on a portfolio of 15 self storage assets, and a £70 million seven year loan from M&G Investments Limited, drawn in June 2015, and secured on a portfolio of 15 self storage assets. Borrowings are arranged to ensure an appropriate maturity profile and to maintain short term liquidity. Funding is arranged in the Group through banks and financial institutions with whom the Group has a strong working relationship.

#### C. Interest rate risk management

The Group is exposed to interest rate risk as entities in the Group borrow funds at both fixed and floating interest rates. The risk is managed by the Group by maintaining an appropriate mix between fixed and floating rate borrowings, and by the use of interest rate swap contracts. Hedging activities are evaluated regularly to align with interest rate views and defined risk appetite; ensuring optimal hedging strategies are applied, by either positioning the balance sheet or protecting interest expense through different interest rate cycles.

At 31 March 2016 the Group had two interest rate derivatives in place; £30 million fixed at 2.80% (excluding the margin on the underlying debt instrument) until September 2016, and £35 million fixed at 2.635% (excluding the margin on the underlying debt instrument) until June 2022.

Under interest rate swap contracts, the Group agrees to exchange the difference between fixed and floating rate interest amounts calculated on agreed notional principal amounts. Such contracts enable the Group to mitigate the risk of changing interest rates on the fair value of issued fixed rate debt held and the cash flow exposures on the issued variable rate debt held. The fair value of interest rate swaps at the reporting date is determined by discounting the future cash flows using the curves at the reporting date and the credit risk inherent in the contract, and is disclosed below. The average interest rate is based on the outstanding balances at the end of the financial year.

The £30 million interest rate swap settles on a monthly basis. The floating rate on the interest rate swap is one month LIBOR. The Group settles the difference between the fixed and floating interest rate on a net basis.

The £35 million interest rate swap settles on a three-monthly basis. The floating rate on the interest rate swap is three month LIBOR. The Group settles the difference between the fixed and floating interest rate on a net basis.

The Group does not hedge account for its interest rate swaps and states them at fair value, with changes in fair value included in the statement of comprehensive income. The loss in the statement of comprehensive income for the year on the fair value of interest rate derivatives was £4,000 (2015: loss of £2,274,000).

The fair value of the above derivatives at 31 March 2016 was a liability of £3,683,000 (2015: liability of £3,679,000).

## 18. FINANCIAL INSTRUMENTS (continued)

### D. Interest rate sensitivity analysis

In managing interest rate risks the Group aims to reduce the impact of short-term fluctuations on the Group's earnings, without jeopardising its flexibility. Over the longer term, permanent changes in interest rates may have an impact on consolidated earnings.

At 31 March 2016, it is estimated that an increase of 0.5 percentage points in interest rates would have reduced the Group's adjusted profit before tax and net equity by £775,000 (2015: reduced adjusted profit before tax by £805,000) and a decrease of 0.5 percentage points in interest rates would have increased the Group's adjusted profit before tax and net equity by £775,000 (2015: increased adjusted profit before tax by £805,000). The sensitivity has been calculated by applying the interest rate change to the variable rate borrowings, net of interest rate swaps, at the year end.

The Group's sensitivity to interest rates has decreased during the year, with a slight reduction in the amount of floating rate debt. The Board monitors closely the exposure to the floating rate element of our debt.

### E. Cash management and liquidity

Ultimate responsibility for liquidity risk management rests with the Board of Directors, which has built an appropriate liquidity risk management framework for the management of the Group's short, medium and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities. Included in note 19 is a description of additional undrawn facilities that the Group has at its disposal to further reduce liquidity risk.

Short term money market deposits are used to manage liquidity whilst maximising the rate of return on cash resources, giving due consideration to risk.

### F. Foreign currency management

The Group does not have any foreign currency exposure.

### G. Credit risk

The credit risk management policies of the Group with respect to trade receivables are discussed in note 16. The Group has no significant concentration of credit risk, with exposure spread over 50,000 customers in our stores.

The credit risk on liquid funds is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies.

### H. Financial maturity analysis

In respect of interest-bearing financial liabilities, the following table provides a maturity analysis for individual elements.

	Total £000	Less than one year £000	One to two years £000	Two to five years £000	More than five years £000
<b>2016 debt maturity</b>					
Aviva mortgage	92,198	2,243	2,356	7,799	79,800
M&G loan payable at variable rate	35,000	–	–	–	35,000
M&G loan fixed by interest rate derivatives	35,000	–	–	–	35,000
Bank loan payable at variable rate	120,000	–	–	120,000	–
Debt fixed by interest rate derivatives	30,000	–	–	30,000	–
<b>Total</b>	<b>312,198</b>	<b>2,243</b>	<b>2,356</b>	<b>157,799</b>	<b>149,800</b>
<b>2015 debt maturity</b>					
Aviva mortgage	94,334	2,136	2,243	7,427	82,528
Bank loan payable at variable rate	161,000	70,000	–	91,000	–
Debt fixed by interest rate derivatives	30,000	–	–	30,000	–
<b>Total</b>	<b>285,334</b>	<b>72,136</b>	<b>2,243</b>	<b>128,427</b>	<b>82,528</b>

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 18. FINANCIAL INSTRUMENTS (continued)

#### I. Fair values of financial instruments

The fair values of the Group's cash and short term deposits and those of other financial assets equate to their book values. Details of the Group's receivables at amortised cost are set out in note 16. The amounts are presented net of provisions for doubtful receivables, and allowances for impairment are made where appropriate. Trade and other payables, including bank borrowings, are carried at amortised cost. Finance lease liabilities are included at the fair value of their minimum lease payments. Derivatives are carried at fair value.

For those financial instruments held at valuation, the Group has categorised them into a three level fair value hierarchy based on the priority of the inputs to the valuation technique in accordance with IFRS 7. The hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure fair value fall within different levels of the hierarchy, the category level is based on the lowest priority level input that is significant to the fair value measurement of the instrument in its entirety. The fair value of the Group's outstanding interest rate derivative, as detailed in note 18C, has been estimated by calculating the present value of future cash flows, using appropriate market discount rates, representing Level 2 fair value measurements as defined by IFRS 7. There are no financial instruments which have been categorised as Level 1 or Level 3.

#### J. Maturity analysis of financial liabilities

The contractual maturities based on market conditions and expected yield curves prevailing at the year end date are as follows:

	Trade and other payables £000	Interest rate swaps £000	Borrowings and interest £000	Finance leases £000	Total £000
<b>2016</b>					
From five to twenty years	–	506	176,296	22,894	199,696
From two to five years	–	1,684	188,517	5,255	195,456
From one to two years	–	675	12,982	1,752	15,409
Due after more than one year	–	2,865	377,795	29,901	410,561
Due within one year	21,045	1,055	12,982	1,752	36,834
<b>Total</b>	<b>21,045</b>	<b>3,920</b>	<b>390,777</b>	<b>31,653</b>	<b>447,395</b>
<b>2015</b>					
From five to twenty years	–	885	114,628	24,529	140,042
From two to five years	–	1,213	158,166	5,207	164,586
From one to two years	–	916	12,655	1,735	15,306
Due after more than one year	–	3,014	285,449	31,471	319,934
Due within one year	18,939	1,175	82,267	1,735	104,116
<b>Total</b>	<b>18,939</b>	<b>4,189</b>	<b>367,716</b>	<b>33,206</b>	<b>424,050</b>

## 18. FINANCIAL INSTRUMENTS (continued)

### K. Reconciliation of maturity analyses

The maturity analysis in note 18J shows non-discounted cash flows for all financial liabilities including interest payments. The table below reconciles the borrowings column in note 19 with the borrowings and interest column in the maturity analysis presented in note 18J.

2016	Borrowings £000	Interest £000	Unamortised borrowing costs £000	Borrowings and interest £000
From five to twenty years	149,800	24,306	2,190	176,296
From two to five years	157,799	29,473	1,245	188,517
From one to two years	2,356	10,626	–	12,982
Due after more than one year	309,955	64,405	3,435	377,795
Due within one year	2,243	10,739	–	12,982
<b>Total</b>	<b>312,198</b>	<b>75,144</b>	<b>3,435</b>	<b>390,777</b>

  

2015	Borrowings £000	Interest £000	Unamortised borrowing costs £000	Borrowings and interest £000
From five to twenty years	82,528	30,890	1,210	114,628
From two to five years	128,427	28,487	1,252	158,166
From one to two years	2,243	10,412	–	12,655
Due after more than one year	213,198	69,789	2,462	285,449
Due within one year	72,136	10,131	–	82,267
<b>Total</b>	<b>285,334</b>	<b>79,920</b>	<b>2,462</b>	<b>367,716</b>

## 19. BORROWINGS

	31 March 2016 £000	31 March 2015 £000
<b>Secured borrowings at amortised cost</b>		
<b>Current liabilities</b>		
Aviva mortgage	2,243	2,136
Bank borrowings	–	70,000
	<b>2,243</b>	72,136
<b>Non-current liabilities</b>		
Bank borrowings	150,000	121,000
Aviva mortgage	89,955	92,198
M&G mortgage	70,000	–
Unamortised loan arrangement costs	(3,435)	(2,462)
<b>Total non-current borrowings</b>	<b>306,520</b>	210,736
<b>Total borrowings</b>	<b>308,763</b>	282,872

The weighted average interest rate paid on the borrowings during the year was 3.6% [2015: 3.9%].

The Group has £20,000,000 in undrawn committed bank borrowing facilities at 31 March 2016, which expire between four and five years [2015: £49,000,000 expiring between four and five years].

The Group has a £100 million 15 year fixed rate loan with Aviva Commercial Finance Limited. The loan is secured over a portfolio of 15 freehold self storage centres. The annual fixed interest rate on the loan is 4.9%. The loan amortises to £60 million over the course of the 15 years. The debt service is payable monthly based on fixed annual amounts. The loan outstanding on the fifth anniversary will be £89.8 million; £76.7 million outstanding on the tenth anniversary, with £60 million remaining at expiry in April 2027.

The Group has a £170 million 5 year bank facility with Lloyds and HSBC expiring in August 2019. £85 million of the facility is term loan with £85 million revolving. The blended margin on the facility is 1.375%. The Group has an option to extend this loan for a further year. The Group also has an option to increase the amount of the revolving loan facility by a further £80 million during the course of the loan's term. £20 million of this option was taken up subsequent to the year end, and hence at the date of signing the Group's bank loan facility was £190 million.

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 19. BORROWINGS (continued)

In June 2015 the Group drew down a £70 million 7 year loan with M&G Investments Limited, simultaneously repaying a short term bank loan of the same amount. The loan is secured over a portfolio of 15 freehold self storage centres. Half of the loan is variable and half is subject to an interest rate derivative for the seven years.

The Group was in compliance with its banking covenants at 31 March 2016 and throughout the year.

#### Interest rate profile of financial liabilities

	Total £000	Floating rate £000	Fixed rate £000	Weighted average interest rate	Period for which the rate is fixed	Weighted average period until maturity
<b>At 31 March 2016</b>						
<b>Gross financial liabilities</b>	<b>312,198</b>	<b>155,000</b>	<b>157,198</b>	<b>3.5%</b>	<b>7.3 years</b>	<b>6.3 years</b>
At 31 March 2015						
Gross financial liabilities	285,334	161,000	124,334	3.3%	8.0 years	5.0 years

All monetary liabilities, including short term receivables and payables are denominated in sterling. The weighted average interest rate includes the effect of the Group's interest rate derivatives. The Directors have concluded that the carrying value of borrowings approximates to its fair value.

Narrative disclosures on the Group's policy for financial instruments are included within the Strategic Report and in note 18.

### 20. DEFERRED TAX

Deferred tax assets in respect of share based payments (£0.3 million), interest rate swaps (£0.7 million), corporation tax losses (£4.8 million), capital allowances in excess of depreciation (£0.4 million) and capital losses (£1.1 million) in respect of the non-REIT taxable business have not been recognised due to uncertainty over the projected tax liabilities arising in the short term within the non-REIT taxable business.

### 21. OBLIGATIONS UNDER FINANCE LEASES

	Minimum lease payments		Present value of minimum lease payments	
	2016 £000	2015 £000	2016 £000	2015 £000
<b>Amounts payable under finance leases:</b>				
Within one year	<b>1,752</b>	1,735	<b>1,722</b>	1,705
Within two to five years inclusive	<b>7,007</b>	6,942	<b>6,136</b>	6,077
Greater than five years	<b>22,894</b>	24,529	<b>12,307</b>	13,047
	<b>31,653</b>	33,206	<b>20,165</b>	20,829
Less: future finance charges	<b>(11,488)</b>	(12,377)		
Present value of lease obligations	<b>20,165</b>	20,829		

All lease obligations are denominated in sterling. Interest rates are fixed at the contract date. All leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments. The carrying amount of the Group's lease obligations approximates their fair value.

## 22. SHARE CAPITAL

	Authorised		Called up, allotted and fully paid	
	2016 £000	2015 £000	2016 £000	2015 £000
<b>Ordinary shares of 10 pence each</b>	<b>20,000</b>	20,000	<b>15,737</b>	15,806
<b>Movement in issued share capital</b>				
Number of shares at 31 March 2014				143,061,147
Exercise of share options – Share option schemes				641,877
Share placing				14,352,711
Number of shares at 31 March 2015				158,055,735
Cancellation of treasury shares				(1,418,750)
Exercise of share options – Share option schemes				732,302
<b>Number of shares at 31 March 2016</b>				<b>157,369,287</b>

The Company has one class of ordinary shares which carry no right to fixed income.

At 31 March 2016 options in issue to Directors and employees were as follows:

Date option Granted	Option price per ordinary share	Date first exercisable	Date on which the exercise period expires	Number of ordinary shares 2016	Number of ordinary shares 2015
3 August 2009	nil p**	3 August 2012	2 August 2019	<b>2,075</b>	2,075
12 July 2010	nil p**	12 July 2013	11 July 2020	<b>4,781</b>	5,807
19 July 2011	nil p**	19 July 2013	19 July 2021	<b>7,112</b>	14,587
12 March 2012	240p*	1 April 2015	1 October 2015	<b>–</b>	92,347
11 July 2012	nil p**	11 July 2015	10 July 2022	<b>15,724</b>	616,977
12 March 2013	305.5p*	1 April 2016	1 October 2016	<b>31,365</b>	32,254
19 July 2013	nil p**	19 July 2016	19 July 2023	<b>511,821</b>	511,821
25 February 2014	442.6p*	1 April 2017	1 October 2017	<b>23,655</b>	24,711
29 July 2014	nil p**	29 July 2017	29 July 2024	<b>503,591</b>	511,091
16 March 2015	494.6p*	1 April 2018	1 October 2018	<b>101,014</b>	106,541
21 July 2015	nil p**	21 July 2018	21 July 2025	<b>399,117</b>	–
14 March 2016	608.0p*	1 April 2019	1 October 2019	<b>49,296</b>	–
				<b>1,649,551</b>	1,918,211

\* SAYE [see note 23] \*\* LTIP [see note 23]

### OWN SHARES

The own shares reserve represents the cost of shares in Big Yellow Group PLC purchased in the market, and held by the Big Yellow Group PLC Employee Benefit Trust, along with shares issued directly to the Employee Benefit Trust. 1,122,907 shares are held in the Employee Benefit Trust (2015: 1,500,000), and following the cancellation of shares in September 2015, no shares are held in treasury (2015: 1,418,750).

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 23. SHARE-BASED PAYMENTS

The Company has three equity share-based payment arrangements, namely an LTIP scheme (with approved and unapproved components), an Employee Share Save Scheme ("SAYE") and a Long Term Bonus Performance Plan. The Group recognised a total expense in the year related to equity-settled share-based payment transactions of £2,539,000 (2015: £2,059,000).

#### Equity-settled share option plans

Since 2004 the Group has operated an Employee Share Save Scheme ("SAYE") which allows any employee who has more than six months service to purchase shares at a 20% discount to the average quoted market price of the Group shares at the date of grant. The associated savings contracts are three years at which point the employee can exercise their option to purchase the shares or take the amount saved, including interest, in cash. The scheme is administered by Yorkshire Building Society.

On an annual basis since 2004 the Group awarded nil-paid options to senior management under the Group's Long Term Incentive Plan ("LTIP"). The awards are conditional on the achievement of challenging performance targets as described on page 73 of the Remuneration Report. The awards granted in 2004, 2005 and 2006 vested in full. The awards granted in 2007 and 2009 lapsed, and the awards granted in 2008 and 2010 partially vested. The awards granted in 2011 and 2012 fully vested. The weighted average share price at the date of exercise for options exercised in the year was £7.04 (2015: £5.40).

LTIP scheme	2016 No. of options	2015 No. of options
Outstanding at beginning of year	1,662,358	1,649,374
Granted during the year	468,546	724,345
Lapsed during the year	(46,728)	(93,955)
Exercised during the year	(639,955)	(617,406)
Outstanding at the end of the year	1,444,221	1,662,358
Exercisable at the end of the year	29,692	22,469

The weighted average fair value of options granted during the year was £976,000 (2015: £907,000).

Employee Share Save Scheme ("SAYE")	2016 No. of options	2016 Weighted average exercise price (£)	2015 No. of options	2015 Weighted average exercise price (£)
Outstanding at beginning of year	255,853	3.74	188,199	2.84
Granted during the year	49,296	6.08	106,541	4.95
Forfeited during the year	(7,472)	4.65	(14,416)	2.83
Exercised during the year	(92,347)	2.40	(24,471)	2.63
Outstanding at the end of the year	205,330	4.87	255,853	3.74
Exercisable at the end of the year	–	–	–	–

Options outstanding at 31 March 2016 had a weighted average contractual life of 2.2 years (2015: 2.0 years).

The inputs into the Black-Scholes model are as follows:

	LTIP	SAYE
Expected volatility	24%	25%
Expected life	3 years	3 years
Risk-free rate	0.8%	0.8%
Expected dividends	3.4%	3.4%

Expected volatility was determined by calculating the historical volatility of the Group's share price over the year prior to grant.

#### Long Term Bonus Performance Plan

The Executive Directors receive awards under the Long Term Bonus Performance Plan. This is accounted for as an equity instrument. The plan was set up in July 2015. The vesting criteria and scheme mechanics are set out in the Directors' Remuneration Report. At 31 March 2016 the weighted average contractual life was 2.3 years.



## 24. CAPITAL COMMITMENTS

At 31 March 2016 the Group had £0.4 million of amounts contracted but not provided in respect of the Group's properties (2015: £4.4 million of capital commitments).

## 25. EVENTS AFTER THE BALANCE SHEET DATE

In April 2016, the Group acquired the Lock and Leave portfolio. Big Yellow acquired the stores in Nine Elms and Twickenham for £14.6 million. The stores in Canterbury and West Molesey were acquired by Armadillo 1 for £6.4 million.

## 26. RELATED PARTY TRANSACTIONS

Transactions between the Company and its subsidiaries, which are related parties, have been eliminated on consolidation and are not disclosed in this note.

### Transactions with Big Yellow Limited Partnership

As described in note 13, the Group had a 33.3% interest in Big Yellow Limited Partnership, and entered into transactions with the Partnership during the prior year on normal commercial terms as shown in the table below. From 1 December 2014 the Partnership was wholly owned by the Group and therefore from this date activity with the Partnership is no longer shown in this note.

### Transactions with Armadillo Storage Holding Company Limited

As described in note 13, the Group has a 20% interest in Armadillo Storage Holding Company Limited, and entered into transactions with Armadillo 1 during the period on normal commercial terms as shown in the table below.

### Transactions with Armadillo Storage Holding Company 2 Limited

As described in note 13, the Group has a 20% interest in Armadillo Storage Holding Company 2 Limited, and entered into transactions with Armadillo 2 during the period on normal commercial terms as shown in the table below.

	31 March 2016 £000	31 March 2015 £000
Fees earned from Big Yellow Limited Partnership	–	458
Fees earned from Armadillo 1	414	560
Fees earned from Armadillo 2	291	208
Balance due from Armadillo 1	103	287
Balance due from Armadillo 2	89	71

The remuneration of the Executive and Non-Executive Directors, who are the key management personnel of the Group, is set out below in aggregate. Further information on the remuneration of individual Directors is found in the audited part of the Directors' Remuneration Report on pages 72 to 79.

	31 March 2016 £000	31 March 2015 £000
Short term employee benefits	1,316	1,282
Post-employment benefits	148	95
Share based payments	1,973	4,410
	3,437	5,787

### AnyJunk Limited

James Gibson is a Non-Executive Director and shareholder in AnyJunk Limited and Adrian Lee is a shareholder in AnyJunk Limited. During the year AnyJunk Limited provided waste disposal services to the Group on normal commercial terms, amounting to £24,000 (2015: £24,000).

No other related party transactions took place during the years ended 31 March 2016 and 31 March 2015.

# Notes to the Financial Statements

Year ended 31 March 2016

## 27. PROFIT FOR THE YEAR

As permitted by section 408 of the Companies Act 2006, the statement of comprehensive income of the Company is not presented as part of these financial statements. The loss for the year attributable to equity shareholders dealt with in the financial statements of the Company was £0.3 million (2015: loss of £2.3 million).

## 28. BASIS OF ACCOUNTING

The separate financial statements of the Company are presented as required by the Companies Act 2006. As permitted by that Act, the separate financial statements have been prepared in accordance with International Financial Reporting Standards.

The financial statements have been prepared on the historic cost basis except that derivative financial instruments are stated at fair value.

The Company's principal accounting policies are the same as those applied in the Group financial statements. See note 23 for details of share based payments affecting the Company.

### Going concern

See note 2 for the review of going concern for the Group and the Company.

### IFRIC 11, IFRS 2 Group and Treasury Share Transactions

The Company makes equity settled share based payments to certain employees of certain subsidiary undertakings. Equity settled share based payments that are made to the employees of the Company's subsidiaries are treated as increases in equity over the vesting period of the award, with a corresponding increase in the Company's investments in subsidiaries, based on an estimate of the number of shares that will eventually vest. This is the only addition to investment in subsidiaries in the current year. The Company does not have any employees.

## 29. NON-CURRENT ASSETS

### a) Plant, equipment and owner occupied property

	Freehold property £000	Leasehold improvements £000	Fixtures, fittings & office equipment £000	Total £000
<b>Cost</b>				
At 31 March 2015	1,885	18	–	1,903
Additions	298	46	30	374
<b>At 31 March 2016</b>	<b>2,183</b>	<b>64</b>	<b>30</b>	<b>2,277</b>
<b>Accumulated depreciation</b>				
At 31 March 2015	(328)	(18)	–	(346)
Charge for the year	(39)	–	(2)	(41)
<b>At 31 March 2016</b>	<b>(367)</b>	<b>(18)</b>	<b>(2)</b>	<b>(387)</b>
<b>Net book value</b>				
<b>At 31 March 2016</b>	<b>1,816</b>	<b>46</b>	<b>28</b>	<b>1,890</b>
At 31 March 2015	1,557	–	–	1,557

### b) Investments in subsidiary companies

	Investment in subsidiary undertakings £000
<b>Cost</b>	
At 31 March 2015	13,157
Additions	2,539
<b>At 31 March 2016</b>	<b>15,696</b>

## Notes to the Financial Statements (continued)

Year ended 31 March 2016

### 29. NON-CURRENT ASSETS (continued)

#### b) Investments in subsidiary companies

The Group subsidiaries are all wholly-owned, the Group holds 100% of the voting power and the companies are incorporated, registered and operate in England and Wales. All of the subsidiaries' registered office is 2 The Deans, Bridge Road, Bagshot, Surrey, GU19 5AT. The subsidiaries at 31 March 2016 are listed below:

Name of subsidiary	Principal activity
.Big Yellow Self Storage (GP) Limited	General Partner
.Big Yellow Self Storage Company Limited	Self storage
Big Yellow (Battersea) Limited	Self storage
Big Yellow Construction Company Limited	Construction management
Big Yellow Holding Company Limited	Holding Company
Big Yellow Limited Partnership	Self storage
Big Yellow Nominee No 1 Limited	Dormant
Big Yellow Nominee No 2 Limited	Dormant
Big Yellow Self Storage (Chester) Limited	Self storage
Big Yellow Self Storage Company 1 Limited	Dormant
Big Yellow Self Storage Company 2 Limited	Dormant
Big Yellow Self Storage Company 3 Limited	Dormant
Big Yellow Self Storage Company 4 Limited	Dormant
Big Yellow Self Storage Company 6 Limited	Dormant
Big Yellow Self Storage Company 7 Limited	Dormant
Big Yellow Self Storage Company 8 Limited	Self storage
Big Yellow Self Storage Company A Limited	Self storage
Big Yellow Self Storage Company M Limited	Self storage
BYRCo Limited	Property management
BYSSCo A Limited	Self storage
BYSSCo Limited	Self storage
BYSSCo M Limited	Dormant
Last Mile Company Limited	Holding Company
Silicon Investments Limited	Dormant
Speed 8546 Limited	Dormant

In addition the Group has a 100% interest in Pramerica Bell Investment Trust Jersey, a trust registered in Jersey.

The Group has a 20% interest in two associates, and the companies are incorporated, registered and operate in England and Wales. The Company's associates at 31 March 2016 are listed below:

Name of associate	Principal activity
Armadillo Storage Holding Company Limited	Self Storage
Armadillo Storage Holding Company 2 Limited	Self Storage

### 30. TRADE AND OTHER RECEIVABLES

	31 March 2016 £000	31 March 2015 £000
Amounts owed by Group undertakings	528,015	606,001
Prepayments and accrued income	110	103
	<b>528,125</b>	606,104

### 31. TRADE AND OTHER PAYABLES

	31 March 2016 £000	31 March 2015 £000
<b>Current</b>		
Other payables	2,675	2,277
Accruals and deferred income	400	480
	<b>3,075</b>	2,757

### 32. BANK BORROWINGS AND FINANCIAL INSTRUMENTS

#### Interest rate derivatives

The Company has one interest rate swap in place at the year end; £30 million fixed at 2.80% (excluding the margin on the underlying debt instrument) until September 2016. The floating rate at 31 March 2016 was paying a weighted average margin of 1.3% above one month LIBOR, the fixed rate debt was paying a margin of 1.5%. The Group's policy on risk management is set out in the Report on Corporate Governance on page 62 and in note 18.

	31 March 2016 £000	31 March 2015 £000
Bank borrowings	150,000	191,000
Unamortised loan arrangement fees	(1,245)	(1,253)
	<b>148,755</b>	189,747

#### Maturity profile of financial liabilities

	2016 Financial liabilities £000	2015 Financial liabilities £000
Between one and two years	–	70,000
Between two and five years	150,000	121,000
Gross financial liabilities	<b>150,000</b>	191,000

The fair value of interest rate derivatives at 31 March 2016 was a liability of £315,000 (2015: liability of £955,000). See note 18 for detail of the interest rate profile of financial liabilities.

### 33. FINANCIAL INSTRUMENTS

The disclosure relating to the Company's financial instruments are disclosed in note 18 to the Group financial statements. These disclosures are relevant to the Company's bank borrowings and derivative financial instruments. In addition, the Company has trade and other payables of £3,075,000 in the current year (2015: £2,757,000), which are held at amortised cost in the financial statements.

### 34. RELATED PARTY TRANSACTIONS

Included within these financial statements are amounts owing from Group undertakings of £528,015,000 (2015: £606,001,000), including intercompany interest receivable of £4,249,000 (2015: £5,892,000).