

# Ten Year Summary

Year ended 31 March 2018

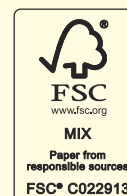
Results	2018 £000	2017 £000	2016 £000	2015 £000	2014 £000	2013 £000	2012 £000	2011 £000	2010 £000	2009 £000
Revenue	<b>116,660</b>	109,070	101,382	84,276	72,196	69,671	65,663	61,885	57,995	58,487
Operating profit before gains and losses on property assets	<b>70,921</b>	65,316	59,854	48,420	39,537	37,454	35,079	32,058	29,068	30,946
Cash flow from operating activities	<b>62,977</b>	55,974	55,467	42,397	32,752	30,186	27,388	23,534	19,063	10,203
Profit/(loss) before taxation	<b>134,139</b>	99,783	112,246	105,236	59,848	31,876	(35,551)	6,901	10,209	(71,489)
Adjusted profit before taxation	<b>61,422</b>	54,641	48,952	39,405	29,221	25,471	23,643	20,207	16,514	13,791
Net assets	<b>981,148</b>	890,350	829,387	750,914	594,064	552,628	494,500	544,949	547,285	502,317
EPRA earnings per share	<b>38.5p</b>	34.5p	31.1p	27.1p	20.5p	19.3p	18.2p	15.5p	13.0p	11.9p
Declared total dividend per share	<b>30.8p</b>	27.6p	24.9p	21.7p	16.4p	11.0p	10.0p	9.0p	4.0p	0p
<b>Key statistics</b>										
Number of stores open	<b>74</b>	73	71	69	66	66	65	62	60	54
Sq ft occupied (000)	<b>3,730</b>	3,551	3,363	3,178	2,832	2,632	2,458	2,130	1,915	1,775
Occupancy increase in year (000 sq ft)*	<b>179</b>	188	185	346	200	174	328	215	140	(75)
Number of customers	<b>55,000</b>	52,500	50,000	47,250	41,800	38,500	36,300	32,800	30,500	28,500
Average number of employees during the year	<b>335</b>	329	318	300	289	286	279	273	252	239

\* The occupancy growth in 2015 and 2017 includes the acquisition of existing stores

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